

How strong data security gives DDO Solicitors peace of mind without compromising efficiency

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**YOUR DATA –
OWN IT!
CONTROL IT!
PROTECT IT!**



Secure Emails



Secure Documents



Secure Collaboration

www.galaxkey.com

“Galaxkey makes it easy for us to secure and manage our confidential data and PII [personally identifiable information], while making sure the data is always available when we need it. It’s easy for us to control who can access the data and where it’s stored. And it helps us meet our data protection compliance obligations. Overall, it’s really strengthened our security position.”

Desai, Ding and Oberoi Solicitors

Specialists in property, corporate, commercial, litigation and probate law

The challenge: Securing confidential client data while working efficiently and flexibly

A prestigious private sector law firm with numerous UK-based and international clients, Desai, Ding and Oberoi Solicitors take data protection extremely seriously.

Every day, their clients entrust them with large amounts of highly confidential information. So DDO Solicitors need ultra-robust ways to secure, track and control access to data, including across different jurisdictions.

This is essential to maintain their clients’ trust. And to meet rigorous data compliance regulations and standards, including General Data Protection Regulation (GDPR).

Managing partner Naynesh Desai realised they needed greater visibility and control over how data was shared and stored. Naynesh and his colleagues mainly use email to communicate and share documents with clients and legal advisors around the world. This involves a range of different computers, smart devices, and software platforms.

They had to ensure sensitive data was kept safe. But they didn’t want to introduce cumbersome extra security processes or complicated infrastructure.

And vitally, they wanted a solution which wouldn’t need them to restrict their usual flexible ways of collaborating with clients and other parties.



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“The firm’s reputation is crucial and so we can’t risk any possible data breaches. Compromised client data would lead to compromised client trust. So we needed to safeguard the data. But we also needed to continue our flexible ways of working which are fundamental to our business, so we can provide our clients with the best service possible.”

The solution:

Highly secure data protection that’s simple to use everywhere

Naynesh identified Galaxkey’s data security products as most appropriate for their needs, because they offer strong data protection yet are simple to use. Galaxkey enables organisations to secure data at the click of a button, and to easily control access to data regardless of location.

DDO Solicitors installed Galaxkey’s email security and digital document signing. Both integrate seamlessly with their existing business systems and processes.

Naynesh and his colleagues only need a single sign-on. Then, Galaxkey works invisibly in the background, protecting confidential data as they go about their daily tasks.

“The fact that Galaxkey could be adapted to integrate with our existing processes was a big advantage. It gave it the edge over other options. It means we get peace of mind from all the security benefits without having to change how we work.”

Galaxkey’s ultra-strong encryption secures emails, files and documents end-to-end – whether in transit, saved on FTP servers, or in the cloud. Data is securely packaged and only those with authorised credentials can unwrap and view the data.

So, confidential information and files are kept locked up and tamperproof, regardless of which platform, device or place they are transferred between or stored in.

Galaxkey’s permissions management tool enables DDO Solicitors to easily control who accesses which information. This includes being able to withdraw an individual’s access to specific data, or allow access for a limited time only.

With a worldwide client base, signing contracts and other documents in person often simply isn’t feasible. Galaxkey makes it easy for Naynesh’s clients to sign digitally, knowing its anti-spoof capability ensures data hasn’t been tampered with at any point.

Email notifications of digital signatures provide extra reassurance. “It’s like sending files through recorded delivery – you’ve got proof it’s only been opened by the right person.”



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The result: Optimum data security and compliance without complicating workflows

Now, Naynesh and his team have total confidence their data is being kept safe wherever it's stored or shared. Yet this rock-solid protection doesn't interfere with their day-to-day business operations.

They and their clients have peace of mind that DDO Solicitors is fully compliant with GDPR and other industry standards for handling highly sensitive data.

Galaxkey's end-to-end security allows Naynesh and his colleagues to securely communicate and share data across different countries and jurisdictions. Their clients can contact them using whichever channel they prefer, secure in the knowledge their confidential information is protected from falling into the wrong hands.

"From the start, we've had a really positive experience working with Galaxkey. They understood the challenges we were facing, they're professional and welcoming, and they met all our security requirements while keeping the process simple. Best of all, because it's a flexible solution, it hasn't affected how we do business."



Interested in strong data protection that's simple to use?

To learn more about how Galaxkey can help you safeguard your data or to book a demo, contact info@galaxkey.com