How Galaxkey's military-grade encryption helps WFEL comply with the Official Secrets Act

Mike Curry, Head of IT, WFEL

galaxkey ®
www.galaxkey.com

C7

PROTECT YOUR COMPANY'S DATA WHEREVER IT GOES

Share files with confidence

Communicate securely

Protect all your data

The challenge: Exchanging manufacturing specifications without breaking the Official Secrets Act

Defence engineering specialists WFEL have over a century's experience of designing and manufacturing products for 43 countries worldwide. Originally focused on aviation parts, they are now market leaders in military bridges which can be deployed in minutes.

Since 2021, WFEL is helping to build more than 500 Boxer armoured vehicles for the UK Ministry of Defence (MOD). As well as creating the vehicle hulls, WFEL is responsible for assembling and testing the complete vehicles, using parts produced by several different suppliers.

To ensure all components are manufactured correctly, WFEL need to share detailed drawings and specifications with suppliers. They also have to exchange quotes, contracts, and project updates with suppliers.

Because the Boxer vehicles are for the MOD, detailed information about their manufacturing is bound by the Official Secrets Act. Adhering to this is a contractual obligation for WFEL.

So to ensure contractual compliance, WFEL needed an ultra-secure way to exchange digital messages and files with suppliers.

While military-grade data protection was essential, it wasn't the only consideration. To protect staff productivity, WFEL's Head of IT, Mike Curry, wanted a solution that was as user-friendly as possible.

> "We're a small IT team. So the last thing we want is that every time someone needs to send an encrypted email, we have to go and help them. We wanted something that users could set up and use themselves."

galaxkey ®
www.galaxkey.com

The solution: Galaxkey Secure Email and Workspace for secure collaboration and file exchange
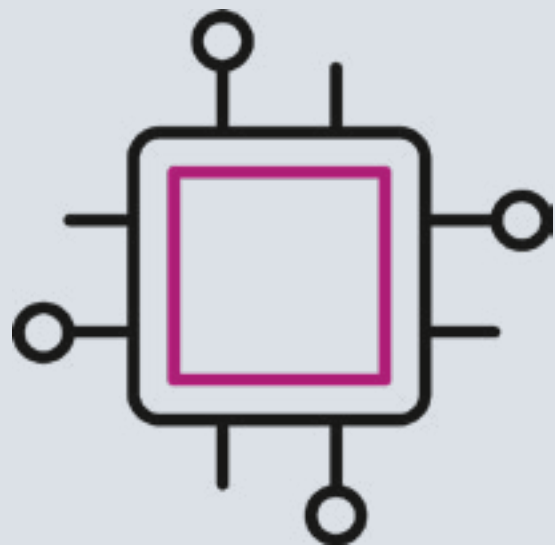
WFEL's market research revealed two potential options for email encryption software that meets MOD standards: Galaxkey Secure Email and Egress Protect. WFEL trialled both products.

WFEL initially purchased Galaxkey Secure Email for their purchasing department. This encrypts emails and attachments, and keeps them protected even after being opened and saved elsewhere by suppliers.

After seeing demos of Galaxkey Secure Workspace, Mike and his colleagues realised this would be a useful way to manage files and collaborate on specific projects.

With Galaxkey Secure Workspace, WFEL staff can set up a dedicated, secure workspace for a specific project, and grant access to the relevant supplier. Both parties can then upload and download files securely, add comments and exchange messages, all in one place.

> "It's not just about the technology and how it works, it's about how easy it is for staff to use. And that's where Galaxkey had the edge over the competition. Staff like that they can send encrypted emails from within Outlook, without having to go to a web portal."

galaxkey®
www.galaxkey.com

The results: With Galaxkey Secure Workspace, WFEL staff can set up a dedicated, secure workspace for a specific project, and grant access to the relevant supplier.

WFEL staff now have complete confidence that sensitive data is always kept secure when they share it with suppliers, whether by email or in a file. This gives peace of mind they are complying with their contractual data protection obligations.

Far from adding an extra administrative burden for staff, using Galaxkey has streamlined some processes. WFEL staff find collaborating with suppliers is easier via the secure workspace. It reduces the volume of emails and makes it simpler to keep track of files, rather than hunting through email chains for the latest or final version.

Galaxkey's user-friendly set-up is also a benefit for the IT team. They receive very few staff requests for support with using Galaxkey.

"The best thing about Galaxkey is the ease of use. We install it, show people how to use it, and then that's it – they're away and running with it. Users don't need the same support as with some other applications."

"Staff feedback is really positive.

They like the ease of being able to drag and drop files into the workspace, and then email the suppliers from within the platform to say there's new files to look at. They don't have to leave the workspace to go and send an email to say, hi John, the new drawings have been updated.

It's all automated. So it saves them time and hassle."

Would your business benefit from user-friendly, ultra-secure emails and file sharing?

To learn more about how Galaxkey can help you safeguard your data or to book a demo, contact info@galaxkey.com

galaxkey®
www.galaxkey.com

The results: With Galaxkey Secure Workspace, WFEL staff can set up a dedicated, secure workspace for a specific project, and grant access to the relevant supplier.

While WFEL initially bought Galaxkey for its purchasing team only, demand has quickly spread internally. Within the first 12 months of using Galaxkey, WFEL have more than doubled the number of Galaxkey licenses they hold.

"Our staff have seen the benefit of using Galaxkey as a platform where people can collaborate on documents and have a secure place to store them," Mike explains. *"I don't think there's another department that doesn't use Galaxkey now. Finance use it for documentation they need to share with auditors, for example. It's a secure, easy method of transferring information."*

"The best thing about Galaxkey is the ease of use. We install it, show people how to use it, and then that's it - they're away and running.

Users don't need the same support as with some other applications."

Would your business benefit from user-friendly, ultra-secure emails and file sharing?

To learn more about how Galaxkey can help you safeguard your data or to book a demo, contact info@galaxkey.com

galaxkey®
www.galaxkey.com